

Tailored Finance Solutions

Simply expand your global business potential



Eradicate your costly legacy support contracts, to unleash up to date IT infrastructure and increase agility.

Hardware or hard cash?

Viadex Tailored Financial Solutions¹ put cash flow back into your business. Our service enables greater flexibility by giving back control of future IT needs and keeping up to date with the ever-improving hardware capabilities, as opposed to traditional CAPEX models of seeing your IT infrastructures value gradually drain away.

It's not easy when your cash is tied up in fast degrading assets. At Viadex we believe that budget restrictions or accounting conventions hold back efficiency, top performance, and growth. Our tailored finance has already helped many of our customers to break free from these barriers.

IT that enables, not disables

You want your business to grow as it needs to grow. You want to seize opportunities as they come up, without having to deal with the hold-ups and limitations caused by old IT equipment and cash flow.

In short, you want the freedom to compete, achieve, and win. Who doesn't?

¹Viadex Tailored Financial Solutions are supported by global strategic and financial partners with the backing of BNP Paribas, offering financial stability for each tailored financial solution offered by Viadex. Other globally reputable financial institutions are called upon as appropriate on an agreement-by-agreement basis.

Benefits



Increasing your buying power and extending your credit: Literally enabling you to do more with less. financial objectives.



Reducing maintenance costs: Through all-inclusive managed services contracts, showing a significant reduction on traditional vendor locked-in maintenance contracts.



Staying ahead of the curve: Being current on cutting edge tech, and flexible in scaling up and down as markets open up and change.



Asset Realisation: Our approach brings together expertise from both the IT solutions and technology finance worlds, to architect highly effective, scalable solutions enabling you to innovate while protecting financial objectives.

Free up capital, and management time, by moving from a tactical, CAPEX-based IT investment, to an OPEX-based utility model. Take control.

Shifting to OPEX models:
To stay agile on costs, and free up capital.

Take control of your assets, enable global business growth.

Optimise Equity • Avoid Book Value Loss • Gain the Cashflow Advantage
Enable Unlimited Flexibility • Seize Opportunities • Reduce Maintenance Costs

Pick your own solution

Viadex arrange tailored solutions to meet your unique situation. Our finance options are available wherever you operate globally, and our promise is to always meet your specific requirements, regardless of how unique they may be.

Our bundled financial structures cover complex requirements where varied combinations of hardware, software, services, and maintenance are involved. There is no restriction on the percentage of each element involved in the financed project.

Whatever you're looking for Viadex can wrap it into a manageable, easy to understand bundle:

- Equipment costs
- Managed Services
- Break-fix support
- Monitoring services

Introduce state of the art technologies to keep you ahead of the game, whatever industry you're in.

Keep the costs off your balance sheet and the headaches out of your business:

Unlocking capital

We can arrange Fair Market Value (FMV) or capital finance structures for our customers who want to pull immediate capital out of the equity of current/legacy assets, up to current book value.²

Providing outcome-based IT solutions with predictable monthly costs

Viadex Managed Services offerings include support for your end user workspace, cyber security services, and datacentre services from Cloud Management to Monitoring as a Service, IaaS, DRaaS and many other options.

²Treated on an individual basis to reach the most appropriate finance solution to help meet your business needs and conform to your accounting procedures. Just talk to us.

Why choose Viadex Tailored Finance Solutions?

Any Size, Scope, or Complexity

- Global coverage
- Investment grade to subprime credits
- IT and Non-IT asset inclusion at any %
- No limits to transaction size
- Flexibility to match unique requirements

Anticipation of required terms

- Technology Refresh / Upgrades / MACs
- Multi Roll-Out / Roll-Off
- End of term protections

Minimal Restrictions

- Multi-vendor / Multi generation
- Minimal HW, SW, or Services ratio
- Used equipment support
- 3rd Party Maintenance support
- Terms from a few months to 5 years+

Cash Flow Advantage

- Purchase Lease-back / Rent-back at/near book value
- Lower overall IT equipment capital expenditures
- CAPEX and OPEX budget accommodation

Access new opportunities now:

Call 020 8739 1000 to sort out the financing option that's right for your IT need.